# the compassionate copy checklist



## Who's your one reader?

Write for one person only.
Not an avatar, a real person
you'd love to work with or
serve. Write from your heart
to theirs. No bland. No beige.

Are you helping?

Compassionate copy is a giver.

Share your good stuff, let people in, give them what they need. Don't just promise help in the future, help NOW.

### Can they trust you?

Trust is at the heart of any relationship. Only promise what you'll deliver. Offer evidence. And do it your way. Authenticity smells good.

#### What's your one message?

Decide on your core message and forget the rest. Don't distract or dilute with lots of options. What's this story about? Be strong and clear.

### Are your words working?

A headline that hooks?
Keywords in subheadings and text? Short paragraphs? A story that flows? Spelling & grammar sussed? Check.

# Is it easy to act?

What do you want your reader to do? Have you told them? Can they do it straight away, from the same page without any fuss? Perfect.

DON'T FORGET... people buy from people they know, like and trust. There's room for all of us to do things our way. Be bold, be kind, be yourself. Gayle x